10 FINANCIAL PERFORMANCE REPORT - JULY 2021

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Corporate Services Department

Index ECM/ Subject/ 22.09 – Monthly Financial Performance Report

Attachments 1. Statement of Income and Expenditure (Profit & Loss and Capital)

2. Statement of Financial Position

3. Statement of Cash Flows

4. Summary of Materials and Services Expenditure

EXECUTIVE SUMMARY

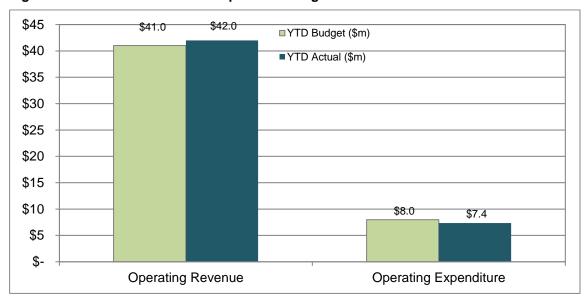
Performance against current budget for the first month of the new financial year aligns with YTD budget. Note that budget review (BR1) carryovers (also included in the Council meeting agenda) have not yet been adopted and are excluded from these results.

YTD Financial Performance Summary						
	Budget \$m	Actual \$m	Variance \$m	Variance %	Status	
Operating Revenue	\$41.0	\$42.0	\$1.0	2.4%	On Track	
Operating Expense	\$8.0	\$7.4	\$0.6	7.8%	On Track	
Operating Position	\$33.0	\$34.6	\$1.6	4.9%		
Capital Revenue	\$0.3	\$2.4	\$2.0	597.5%	Above Budget	
Capital Expenditure*	\$0.3	\$0.3	\$0.0	9.7%	On Track	

^{*} Reflects constructed assets and intangibles only (excludes contributed)

Financial statements including Statement of Income & Expenditure, Statement of Financial Position (balance sheet), and Statement of Cash Flows are included as attachments for information for Council.

Figure 1: Actual Performance Compared to Budget



Council's performance against key measures of financial sustainability have been calculated as at July 2021. These indicators enable the reader to assess Council's success in managing its budget, cash and debt as well as undertaking sustainable asset management. The table below contains a snapshot of a number of key measures, with full detail included in the report.

YTD Measures of Financial Sustainability						
	Target	Current Budget	Actual YTD			
Operating Surplus Ratio	0-10%	0.3%	82.5%	On Track		
Net Financial Liabilities Ratio	<60%	-8.1%	-150.7%	On Track		
Cash Cover Ratio	3 months	7.4 months	10.4 months	On Track		
Asset Sustainability Ratio	> 90%	107.8%	0.8%	On Track		

RECOMMENDATION

That Council note the report by the Manager Financial Services to the General Committee Meeting dated 16 August 2021 outlining July 2021 year to date financial performance against budget, including performance against key financial sustainability indicators.

REPORT

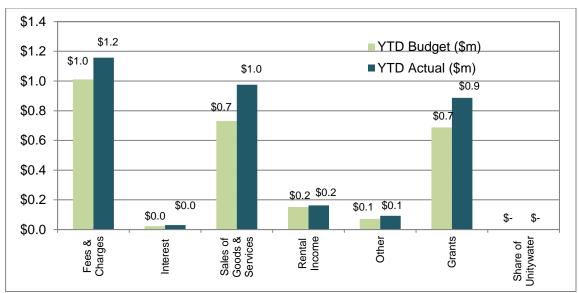
Operating Revenue (YTD Benchmark 8.3%)

Council has received 39% (\$42.0 million) of its operating revenue budget (\$106.6 million). Commentary on each revenue category is provided below.

Category	Summary	Comments
Rates and Levies	\$38.7 million (52%) of the annual budget of \$74.6 million has been earned	 Waste utility charges \$345k above YTD budget (53% or \$6.8 million of \$12.9 million budget earned) All other rates and charges in line with YTD budget
Fees and Charges	\$1.2 million (16%) of the \$7.2 million annual budget has been earned	 Development assessment fees \$143k above YTD budget (15% or \$282k of \$1.8 million budget earned) Plumbing application fees \$40k above YTD budget (20% or \$202k of \$1.0 million budget earned)
Sale of Goods and Services	\$975k (10%) of the \$10.2 million budget has been received	 Waste management sale of recoverable materials \$113k above YTD budget (10% or \$462k of \$4.6 million budget earned). Holiday Park sales \$43k above YTD budget (9% or \$269k of \$2.8 million budget earned) – however will be impacted from COVID-19 pandemic related closures in August. Any revenue impact will be offset by reduced operating costs Community Facilities (NAC, NLC and The J) \$78k above YTD budget (8% or \$218k of \$2.6 million budget earned) – however will be impacted from COVID-19 pandemic related closures in August. Any revenue impact will be offset by reduced operating costs

Category	Summary	Comments
Interest Received	\$30k (5%) of the \$670k annual budget has been earned	Interest revenues on cash invested will need ongoing monitoring given low interest rates and impacts on term deposit / cash fund rate return
Unitywater Dividend and Tax	On track	Nil
Other Revenue	\$256k (9%) of the \$2.9 million budget has been earned	Other revenue is in line with budget expectations at this stage
Operating Grants, Subsidies	\$887k (16%) of the \$5.4 million budget has been received	 Operating grants are in line with budget expectations at this stage. 50% (\$1.2 million) of the financial assistance grant was again prepaid in June 2021 and may impact on Council's 2021/22 final operating position if the prepayment approach is discontinued by the Australian government.
Unitywater Distributions	On track	 Unitywater distributions are fixed each year so little budget variance risk Unitywater have advised that distributions will not change due to any COVID-19 impacts on its financial position

Figure 2: Operating Revenue Position by Type (Excluding Rates)



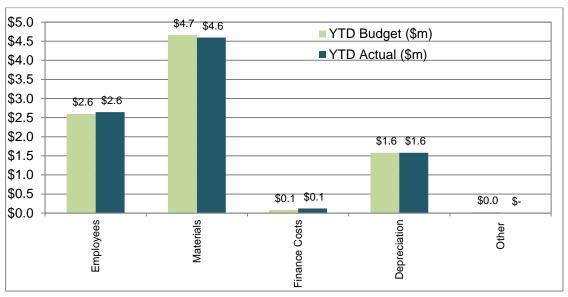
Operating Expenditure (YTD Benchmark 8.3%)

Actual operating expenditure is currently 7% (\$7.4 million) of full year budget (\$106.3 million). Detailed commentary for each expenditure category is provided below.

Category	Summary	Comments
Employee Costs	\$2.5 million (7%) of the annual budget of \$37.7 million has been expended	Under expenditure for permanent staff salaries and wages (\$499k) partially offset by additional spend on casual staff and external labour hire (\$71k).

Category	Summary	Comments
Materials and Services	\$3.1 million (7%) of the \$47.7 million annual budget has been expended.	 Development Assessment legal appeals \$87k below YTD budget (0.4% or \$4k of \$1.1 million budget spent) Waste Management costs for landfill operation and waste collection \$125k below YTD budget (7% or \$769k of \$11.1 million budget spent)
Finance Costs	On track	Nil
Depreciation	On track	Nil
Other Expenses	On track	Nil

Figure 3: Operating Expenditure Position by Type



Tourism and Economic Development Investment

Council resolved to report on a monthly basis investment details for tourism and economic development. Expenditure as at 31 July 2021 is outlined below. The first instalment payment is due to Tourism Noosa under the funding agreement in August 2021 following the end of the rates discount period.

Expenditure	Budget \$m	YTD Budget \$m	Actual \$m
Payment to Tourism Noosa	\$2.52	\$0	\$0
Economic Development	\$0.98	\$0.06	\$0.05
Total	\$3.50	\$0.06	\$0.05

Capital Revenue

YTD capital revenue of \$2.4 million received comprises cash contributions from developers (\$318k) and capital grants (\$2.1 million). Note that the timing of capital grant receipts are generally dependent on the timing of grant conditions and also capital delivery performance, and that the timing of the receipt of developer contributions (both cash and contributed) is unpredictable.

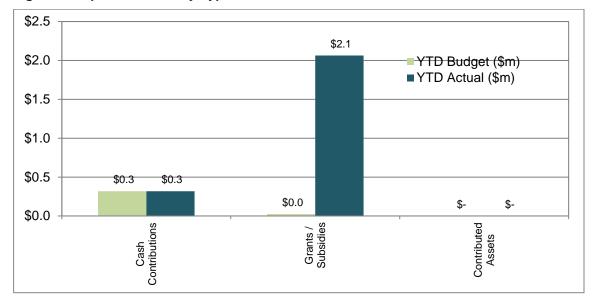


Figure 4: Capital Revenue by Type

Capital Program

Actual capital expenditure (excluding commitments) is \$284k (YTD budget \$315k). Capital carryovers included in the budget review will increase the total capital program. Detailed discussion of progress in the delivery of the capital works program is provided through a separate report by the Asset Planning Manager.

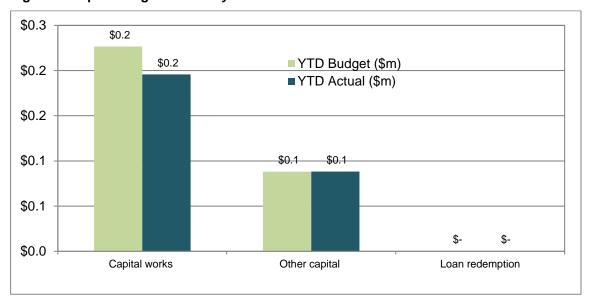


Figure 5: Capital Program Delivery Performance

Cash Management and Investment Performance

Total cash on hand at the end of July was \$74 million. Included in this balance are funds held in trust and for restricted purposes (e.g. unexpended levy and grant funds), the prepaid financial assistance grant and unspent monies committed for funding capital projects which are underway and will likely carryover into the 2021/22 financial year.

The pie charts on the following page present the mix of cash held at July 2021 by agency (graph on the left) and by credit risk rating (graph on the right). All funds have been invested in accordance with the Investment Policy and in consideration of the principles of ethical investment, preservation of capital, return on investment and counterparty thresholds

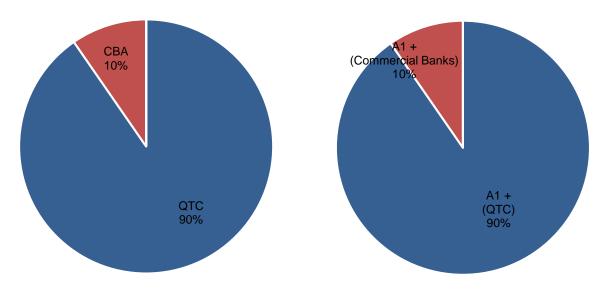


Figure 6: Closing Cash Held by Agency and Credit Rating

The following chart monitors the year-to-date trend on total cash and the agencies invested. The bi-annual issue of rates and levies occurred in July, which will increase cash balances from July through to August.

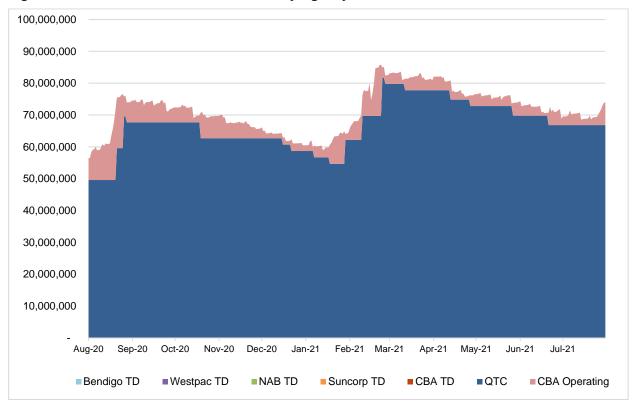
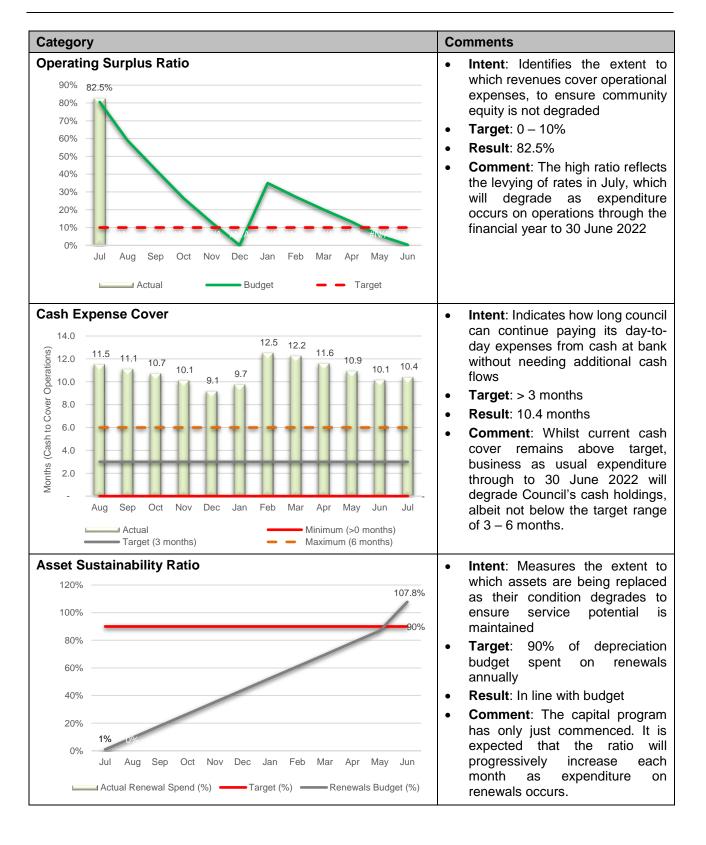
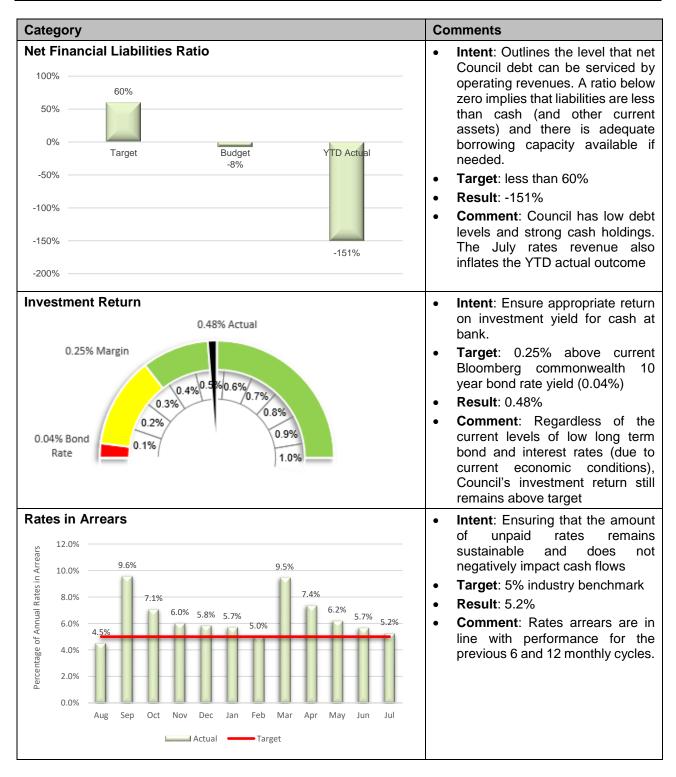


Figure 7: 12 Month Trend of Cash Invested by Agency

Measures of Financial Sustainability

The following table incorporates a set of financial sustainability indicators to further assist in managing Council financial performance. There are no current emerging risks regarding performance noting the financial year has only just commenced.





Previous Council Consideration

Nil.

Finance

As above.

Risks & Opportunities

Council's risk register includes a number of risks that could impact on ongoing financial sustainability. Effective budget management and reporting is an important risk mitigation tool.

Consultation

External Consultation - Community & Stakeholder

Nil.

Internal Consultation

All areas of Council are consulted as part of the regular monitoring of budget performance.

Departments/Sections Consulted:

X Chief Executive Officer

Executive Officer Executive Support Community Services

Director Community Development Community Facilities Libraries & Galleries

Local Laws

Waste & Environmental Health

X Executive Services X Environment & Sustainable Development

Director

Community Engagement
Customer Service
Governance
People and Culture

Director
Building & Plumbing Services
Development Assessment
Economic Development
Environmental Services
Strategic Land Use Planning

X Corporate Services

Director

X Financial Services ICT

Procurement & Fleet Property

Revenue Services

X Infrastructure Services

Director

Asset Management
Buildings and Facilities
Civil Operations
Disaster Management
Infrastructure Planning,
Design and Delivery

Noosa Council Statement of Income and Expenditure For the Year Ended 30 June 2022 As at 31 July 2021	Current	Current		ATTAC	HMENT 1
	Budget	Budget	Actual	Variance	Annual
	2022	YTD	YTD	YTD	Budget
	(\$'000)	(\$'000)	(\$'000)	(\$'000)	%
Profit and Loss Statement	(+/	(+/	(+/	(4 222)	
Profit and Loss Statement					
Revenue					
Recurrent Revenue					
Rates, levies and charges	74,591	38,334	38,693	359	52%
Fees and charges	7,185	1,011	1,157	146	16%
Interest received	670	22	30	8	5%
Sale of Goods and major services	10,224	730	975	245	10%
Sale of contract and recoverable works	23	-	0	0	0%
Rental & lease income	1,885	151	163	12	9%
Other income	974	73	93	20	10%
Grants, subsidies, contributions and donations	5,432	688	887	199	16%
Unitywater Distributions	5,650	-			0%
	106,634	41,009	41,998	989	39%
Expenses					
Recurrent Expenses					
Employee benefits	37,695	2,814	2,505	309	7%
Materials and services	47,693	3,442	3,125	316	7%
Finance costs	1,114	84	87	(3)	8%
Depreciation	19,589	1,632	1,632	-	8%
Other expenses	233	6	7	(1)	3%
	106,325	7,979	7,357	622	7%
Operating Result	309	33,031	34,642	1,611	
Summary of Capital Expenditure and Funding					
Capital Funding					
Capital cash contributions and infrastructure charges	1,397	318	318	-	23%
Contributed assets	1,500	-	-	-	0%
Capital grants and subsidies	20,562	24	2,064	2,040	10%
Cash / revenue	22,578	(27)	(2,097)	(2,070)	-9%
New loan borrowings	2,360	-	-	-	0%
Other capital revenue	40.007			-	0%
Total Capital Funding	48,397	315	284	(30)	
Capital Expenditure					
Contributed assets	1,500		-	-	0%
Capital works - constructed assets	42,005	227	196	(31)	0%
Capital works - other capital	3,595	88	88	0	2%
Loan redemption	1,297	-	-	-	0%
Other capital expenses Total Capital Expenditure	40.007	245	204	(20)	0%
Total Capital Experiolitie	48,397	315	284	(30)	

Noosa Council Statement of Financial Position For the Year Ended 30 June 2021 As at 31 July 2021		Aī	FTACHMENT 2
	2022 Year End Forecast (\$'000)	2022 YTD (\$'000)	2021
Current Assets	(\$ 555)	(4 555)	(4 555)
Cash and cash equivalents	53,042	74,055	68,895
Trade and other receivables	10,087	41,484	5,502
Inventories	181	171	167
Contract Assets	2.042	27	27
Other current assets	2,912 66,222	4,299 120,035	4,946 79,536
Non Current Assets held for sale	00,222	120,033	19,550
Total Current Assets	66,222	120,035	79,536
Total Gallent Placeto	OGIEEE	120,000	10,000
Non Current Assets			
Trade and other receivables	49,593	49,593	49,593
Other non current Assets	-	-	-
Investments	88,040	88,040	88,040
Investment property	3,000	3,000	3,000
Property, plant and equipment	1,003,268 161	952,208 161	953,514 161
Right of Use Assets Intangible assets	8.059	8.006	8.049
Total Non Current Assets	1,152,120	1,101,007	1,102,356
Total Non Garront Addition	1,102,120	1,101,001	1,102,000
Total Assets	1,218,342	1,221,042	1,181,892
0 41:1777			
Current Liabilities	7.018	14,589	10,434
Trade and other payables Contract Liabilities	7,010	1,568	1,568
Borrowings	848	1,000	955
Lease Liablities	-	54	54
Provisions	7,582	2,601	5,067
Other	4,780	1,175	782
Total Current Liabilities	20,228	20,986	18,859
Non-Comment Linkstein			
Non Current Liabilities	21,989	20,258	20,258
Borrowings Lease Liabilities	110	20,236	20,236
Provisions	15,307	15,399	15,399
Total Non Current Liabilities	37,406	35,767	35,767
Total Liabilities	57,634	56,753	54,626
Net Community Assets	1,160,708	1,164,289	1,127,266
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Community Equity			
Asset Revaluation Surplus	121,483	109,584	109,584
Retained Surplus / (Defeciency)	-	-	-
Shire Capital	1,039,225	1,003,273	998,575
Current Year Net Earnings	- 4400 700	51,432	19,107
Total Community Equity	1,160,708	1,164,289	1,127,266

Stat For t	DOSA COUNCII tement of Cash Flows the Year Ended 30 June 2021 t 31 July 2021		ATT	ACHMENT 3
		Current Budget	Actual Full Year	Actual Full Year
		Budget	Interim	Full Teal
		2022	2022	2021
		(\$'000)	(\$'000)	(\$'000)
Cash	flows from operating activities			
	Cash Flows from Operating Activities			
	Receipts from Customers	92,418	6,367	93,975
	Payments to Suppliers and Employees	(85,893) 6,525	(4,381) 1,986	(84,528) 9,447
	Receipts:	0,323	1,500	3,447
	Investment and Interest Revenue Received	3,269	30	3,401
	Rental Income	1,875	163	1,365
	Non Capital Grants and Contributions	5,405	887	6,085
	Income Tax Equivalent Received	1,200	-	1,450
	Income from Equity Investments	1,850	-	1,600
	Payments:			
	Borrowing Costs	- (540)	-	(2,499)
	Interest Expense	(516)	(4)	(131)
	Net Cash Inflow/(Outflow) from Operating Activities	19,608	3,063	20,719
Cash	Flows from Investing Activities			
	Receipts:			
	Proceeds of Sale of Property, Plant and Equipment	_	_	217
	Grants, Subsidies, Contributions and Donations	21,959	2,381	13,679
	Payments:			
	Payments of Property, Plant and Equipment	(44,840)	(249)	(22,721)
	Payments for Intangible Assets	(760)	(35)	(1,385)
	Net Movement in Loans and Advances	-	-	125
	Net Cash Inflow/(Outflow) from Investing Activities	(23,641)	2,097	(10,085)
Cash	Flows from Financing Activities			
	Receipts:			
	Proceeds from Borrowings	2,360	_	2,500
	Payments:	_,		_,
	Repayment of Borrowings	(736)	-	(1,263)
		(736) 1,624	-	(1,263)
	Repayment of Borrowings		5,160	
	Repayment of Borrowings Net Cash Inflow/(Outflow) from Financing Activities	1,624	5,160 68,894	1,237
	Repayment of Borrowings Net Cash Inflow/(Outflow) from Financing Activities Net Increase/(Decrease) in Cash and Cash Equivalents held	1,624		1,237

Noosa Council Summary of Key Materials and Services Expenditure For the Year Ended 30 June 2022 As at 31 July 2021						
	Current Budget 2022 (\$'000)	Current Budget YTD (\$'000)	Actual YTD (\$'000)	Variance YTD (\$'000)	Annual Budget %	
Materials and services						
Advertising and Marketing	224	19	5	14	2%	
Administration Supplies and Consumables	745	46	41	5	5%	
Audit Expenditure	174	-	-	-	0%	
Communications and IT	684	56	42	14	6%	
Commission Paid	1,079	88	95	(7)	9%	
Consultancy Services	1,166	63	47	16	4%	
Contract Services	21,891	1,368	1,210	158	6%	
Contributions, Donations, Sponsorship and Prizes	3,471	1	-	1	0%	
Electricity	1,729	128	132	(4)	8%	
Internal Fleet Costs and External Plant Hire	1,668	140	134	6	8%	
Grants Paid to Community Organisations	1,920	222	222	-	12%	
Insurance	690	373	393	(21)	57%	
Legal Expenses	1,272	91	(4)	96	0%	
Operating Leases and Rentals	292	72	60	11	21%	
Software and Maintenance	2,166	208	208	(0)	10%	
Subscriptions and Registrations	291	160	153	7	53%	
Waste Levy Payments	1,460	122	122	(1)	8%	
Water and Sewerage Charges	1,084	79	65	14	6%	
All Other Materials and Services	5,687 47,693	3,442	199 3,125	7 316	4% 7%	